# Annual Corporate Governance Report of PERLA COMPANIA DE SEGUROS, INC.

For fiscal year ended 2020

Certificate Authority Number: 2019/56-R

2/F Perla Mansions, 117 C Palanca St, Legaspi Village, Makati

www.perlainsurance.com

8892-9548 to 50

#### **Additional Docs**

**GIS** 

Additional Director Info

Manual on Corporate Governance

Key Personnel – Compliance Officer, Assistant Comp Officer

Minutes of Annual Shareholders meeting

Information on Chief Audit Executive

#### Recommendation 1.1

Recommendation		Additional Information/
		Explanation
Board is composed of directors with collective	Compliant	See GIS
Board has an appropriate mix of Competence	Compliant	See GIS
3. Directors remain qualified	Compliant	Information on website, Additional director information

#### Recommendation 1.2

	Recommendation		Additional Information/
			Explanation
1.	Board is composed of majority	Compliant	See GIS

#### Recommendation 1.3

Recommendation		Additional Information/ Explanation
Company provides in its Board     Charte	Compliant	Manual on Corporate Governance
Company provides orientation program	Compliant	Manual on Corporate Governance
Company has annual training	Non-Compliant	Training only done as needed usually every 2-3 years or when new director is brought in

# Recommendation 1.4

Recommendation		Additional Information/
		Explanation
1. Company has a policy of board	Non-Compliant	Company is still working to
diversity		increase board diversity and
		looking for suitable candidates

## Recommendation 1.5

Recommendation		Additional Information/
		Explanation
Board is assisted by Corp Sec	Non-Compliant	Manual on Corp Governance
2. Corp Sec is separate from	Compliant	See key personnel
Compliance		
3. Corp Sec is not member of board	Non-Compliant	Corp Sec is more than capable
		of fulfilling both duties
4. Corp Sec attends trainings	Compliant	Attended director training as
		required

# Recommendation 1.6

Recommendation		Additional Information/ Explanation
Board assisted by Compliance officer	Compliant	Manual on Corp Governance
2. Compliance Officer Rank	Compliant	
3. Compliance is not member	Compliant	
4. Compliance Officer attends trainings	Non-Compliant	Attends trainings as needed such as when new to the role

# Recommendation 2.1

Recommendation		Additional Information/
		Explanation
Directors act on a full informed basis	Compliant	Minutes of meetings

## Recommendation 2.2

	Recommendation		Additional Information/
			Explanation
1.	Board oversees the development	Compliant	Minutes of Board Meetings
2.	Boards oversees and monitors	Compliant	Minutes of Board Meetings
	company business objectives	_	

# Recommendation 2.3

Recommendation		Additional Information/ Explanation
Board is headed by competent and qualified Chairperson	Compliant	Minutes of Board Meetings

## Recommendation 2.4

Recommendation		Additional Information/ Explanation
Board ensures and adopts an effective succession planning program	Compliant	Company tries to always have a second in command for various positions so that succession is smooth
2. Board adopts a policy on retirement	Compliant	HR Policy Employees are retired at 55, 1 year extensions can then be given for directors and officers based on their performance

# Recommendation 2.5

	Recommendation		Additional Information/
			Explanation
1.	Board formulates and adopts a policy specifying the relationship between remuneration and performance	Compliant	The Company sets Key Performance Indicators (KPI) targets for employees to achieve every 6 months and this affects salaries and bonuses.
2.	Board aligns the remuneration of key officers with long term interests	Compliant	Depending of the officer, KPI could include measurable things like meeting regularly with clients to build lasting relationships
3.	Directors do not participate in discussions involving remuneration	Compliant	Shareholders discuss remuneration of directors

#### Recommendation 2.6

	Recommendation		Additional Information/ Explanation
1.	Board has a formal and transparent nomination and election policy	Compliant	Minutes of Annual Shareholders Meeting
2.	Board nomination and election policy disclosed in Manual on Corp Governance	Compliant	Manual on Corp Governance
3.	Board nomination and election policy includes how the company accepts nominations from minority shareholders	Compliant	Manual on Corp Governance
4.	Board nomination policy includes how board reviews candidates	Compliant	Manual on Corp Governance
5.	Board nomination includes assessment of the effectives of the boards processes	Compliant	Manual on Corp Governance
6.	Board has a process for identifying quality of directors	Compliant	Manual on Corp Governance

# Recommendation 2.7

Recommendati	ion		Additional Information/
			Explanation
<ol> <li>Board has overa</li> </ol>	ll responsibility	Compliant	Minutes of Annual
governing Relat	ed Party		Shareholders Meeting
Transactions (R	PT)		
2. RPT policy incl	udes review and	Compliant	Minutes of Annual
approval of RP	Γs		Shareholders meeting
3. RPT policy enco	ompasses all entities	Compliant	Minutes of Annual
	_	_	Shareholders Meeting

# Recommendation 2.8

	Recommendation		Additional Information/
			Explanation
1.	Board is responsible for selection of	Compliant	Minutes of Organizational
	management		Meeting
2.	Board is responsible for assessing	Compliant	Minutes of Organizational
	performance of management	_	Meeting

# Recommendation 2.9

Recommendation		Additional Information/
		Explanation
<ol> <li>Board establishes and effective</li> </ol>	Compliant	Minutes of Organizational
performance and management	_	Meeting

framework that ensures		
management		
2. Board establishes and effected	Compliant	Minutes of Organization
performance management		Meeting
framework for personnel		

# Recommendation 2.10

	Recommendation		Additional Information/
			Explanation
1.	Board oversees appropriate internal	Compliant	Internal Audit reports to the
	control system		board
			HR Manual
2.	Internal contral system includes	Compliant	Internal Audit reports to the
	mechanism for monitoring		board
3.	Board approves Internal Audit	Non-Compliant	Internal audit is under
	Charter		President and Treasurer for
			now

## Recommendation 2.11

	Recommendation		Additional Information/
			Explanation
1.	Board oversees company has sound	Non-compliant	Board relies on internal audit
	ERM		to manage business risks
2.	Risk management framework	Non-Compliant	Board relies on internal audit
	guides the board in identifying		to manage business risks
	units/business lines		

# Recommendation 2.12

Recommendation		Additional Information/
		Explanation
Board has a board charter	Compliant	Manual on Corp Governance
2. Board charter serves as a guide	Compliant	Manual on Corp Governance
3. Board charter is publicly available	Non-Compliant	Manual on Corp Governance

# Recommendation 3.1

Recommendation		Additional Information/
		Explanation
1. Board establishes board committess	Compliant	See website, Manual on Corp
		Governance

## Recommendation 3.2

Recommendation	Additional Information/
	Explanation

1.	Board establishes audit committee	Compliant	See website, Manual on Corp
			Governance
2.	Audit committee is compuosed of	Compliant	See website, Manual on Corp
			Governance
3.	All members of committee has	Compliant	See website, Manual on Corp
	background		Governance
4.	Chairman of audit is not chairman	Compliant	See website, Manual on Corp
	of board		Governance

# Recommendation 3.3

Recommendation		Additional Information/
		Explanation
Board establishes Corp Governance	Non Compliant	Not one of the committees in
Committee		Manual of Corp Governance
2. Members	Non Compliant	Not one of the committees in
		Manual of Corp Governance
3. Chairman is independent	Non Compliant	Not one of the committees in
_	_	Manual of Corp Governance

## Recommendation 3.4

Recommendation		Additional Information/
		Explanation
<ol> <li>Board establishes Risk Oversight</li> </ol>	Non Compliant	Not one of the committees in
Committee		Manual of Corp Governance
2. Members	Non Compliant	Not one of the committees in
		Manual of Corp Governance
3. Chairman	Non Compliant	Not one of the committees in
		Manual of Corp Governance
4. Thorough knowledge	Non Compliant	Not one of the committees in
	_	Manual of Corp Governance

# Recommendation 3.5

Recommendation		Additional Information/
		Explanation
<ol> <li>Related Party Committee</li> </ol>	Non Compliant	Not one of the committees in
-		Manual of Corp Governance
2. Members	Non Compliant	Not one of the committees in
	_	Manual of Corp Governance

# Recommendation 3.6

Recommendation		Additional Information/ Explanation
Established committees have committee charters	Compliant	Manual on Corp Governance

2.	Standards for evaluating performance	Compliant	Manual on Corp Governance
3.	Charters are disclosed on website	Compliant	Manual on Corp Governance

# Recommendation 4.1

Recommendation		Additional Information/
		Explanation
Director attends and participates in all meetings	Compliant	Minutes of Board Meetings
2. Directors review meeting materials	Compliant	Minutes of Board Meetings
3. Directors ask necessary questions	Compliant	Minutes of Board Meetings

#### Recommendation 4.2

Recommendation		Additional Information/
		Explanation
Non executive directors serve as directors for max of 5 ICREs	Compliant	Manual on Corp Governance

# Recommendation 4.3

Recommendation		Additional Information/
		Explanation
1. Directors notify the company's	Non-Compliant	This is not required in corp
board before accepting directorship		governance manual. They
		only have to keep less than 5
		directorships in ICREs

# Recommendation 5.1

Recommendation		Additional Information/
		Explanation
Board is composed of 20% independent directors	Compliant	GIS

# Recommendation 5.2

Recommendation		Additional Information/ Explanation
Independent directors possess all necessary qualifications	Compliant	Info on Directors

# Recommendation 5.3

Recommendation	Additional Information/
	Explanation

1.	Independent directors serve for max	Compliant	Manual on Corp Governance
	cumulative term of 9 years		
2.	Indpendent director cannot serve	Compliant	Manual on Corp Governance
	more than 9 years		
3.	In the instance the company retains	Compliant	Manual on Corp Governance
	an independent director over 9		
	years		

#### Recommendation 5.4

Recommendation		Additional Information/ Explanation
Positions of Chairman of the Board and CEO are held by separate individuals	Compliant	Chairperson – Judy Lou CEO – Jeffrey Lim
The Chairman of the Board and CEO have clearly defined responsibilities	Compliant	Manual on Corporate Governance

# Recommendation 5.5

Recommendation		Additional Information/
		Explanation
1. If Chairman of the Baord is not an	Compliant	Rodolfo Ang is lead director
independent director		among independent directors

#### Recommendation 5.6

Recommendation		Additional Information/
		Explanation
1. Directors with material interest in a	Compliant	Rules on Related Party
transaction should abstain		Transactions

# Recommendation 5.7

	Recommendation		Additional Information/
			Explanation
1.	The non-executive directors have	Non Compliant	All audit committee directors
	separate periodic meetings		meet together with Internal
			and External audit
2.	The meetings are chaired by Lead	Non Compliant	All audit committee directors
	Independent director		meet together with Internal
			and External audit

# Recommendation 6.1

	Recommendation		Additional Information/ Explanation
1.	Board conducts annual assessment	Non Compliant	Performance assessed by
			shareholders not the board
2.	Performance of chairman assessed	Non Compliant	Performance assessed by
	by board		shareholders not the board
3.	Performance of each member	Non Compliant	Performance assessed by
	assessed by board		shareholders not the board
4.	Performance of each committee	Non Compliant	Performance assessed by
	assessed by board		shareholders not the board
5.	Every three years assessments are	Non Compliant	Performance assessed by
	supported by external facilitator		shareholders not the board

# Recommendation 6.2

	Recommendation		Additional Information/ Explanation
1.	Board has a system to determine performance of board	Non Compliant	Shareholders can replace board members as needed
2.	Feedback mechanism for shareholders	Compliant	Shareholders can raise comments, criticisms or replace board during shareholder meetings

# Recommendation 7.1

	Recommendation		Additional Information/
			Explanation
1.	Board adopts code of Business	Compliant	Manual on Corporate
	Conduct		Governance
2.	Code is disseminated to board and	Compliant	Manual on Corporate
	employees		Governance
3.	Code is disclosed on website	Compliant	www.perlainsurance.com

# Recommendation 7.2

	Recommendation		Additional Information/
			Explanation
1.	Board ensures monitoring of	Compliant	Internal Audit reports to the
	compliance with Code of Business	_	board violations
	Conduct and Ehtics		
2.	Board ensures the proper and	Compliant	Internal audit reports to the
	efficient implantation and mintoring	_	board violations
	of compliance with internal policies		

# Recommendation 8.1

Recommendation		Additional Information/
		Explanation
Board establishes disclosure	Compliant	The financial statements,
policies and prodcedures		synopsis, GIS and other
		documents required by
		IC/SEC are available online.

# Recommendation 8.3

	Recommendation		Additional Information/ Explanation
1.	Board discloses all relevant and material information	Compliant	Directors' Bio is available
2.	Board discloses all relevant and material information on key executives	Non Compliant	Not all executives have agreed to having their qualifications listed online. Company respects their preference

## Recommendation 8.4

Recommendation		Additional Information/ Explanation
Company provides disclosure for setting board remuneration	Non Compliant	Not all board members agreed to this. We respect their privacy
Company provides disclosure for Executive remuneration	Non Compliant	Not all board members agreed to this. We respect their privacy
Copany discloses remuneration or an individual basis	n Non Compliant	Not all board members agreed to this. We respect their privacy

## Recommendation 8.5

Recommendation		Additional Information/
		Explanation
1. Company discloses its policies	Compliant	Manual on Corporate
governing RPTs		Governance, Annual
		Shareholders meeting
2. Company discloses material or	Compliant	No material or significant
significant RPTs		RPTs as discussed in Annual
		shareholders meeting

# Recommendation 8.7

Recommendation	Additional Information/
	Explanation

Company's corporate governance polices are in Manual on Corporate Governance	Compliant	www.perlainsurance.com
2. MCG is posted on website	Compliant	www.perlainsurance.com

# Recommendation 9.1

	Recommendation		Additional Information/ Explanation
1.	Audit committee has a process for approving and recommending appoint of external auditors	Compliant	Annual shareholders meeting
2.	Audit committee recommends appointment of external auditor, approved by board and ratified by shareholders	Compliant	Annual Shareholders meeting
3.	Removal of auditor the resaons are disclosed to regulators and the public	Non Compliant	Issue has never arisen and has not been fully discussed. Current procedure just dictates that board must vote and shareholders are notified

# Recommendation 9.2

	Recommendation		Additional Information/
			Explanation
1.	Audit committee charter includes	Non Compliant	Not all of these are
	repornsibilities		enumerated in Manual on
			Corporate Governance
2.	Audit Committee charter contains	Compliant	Manual on Corporate
	responsibility to review and	_	Governance
	monitor external auditor suitability		

# Recommendation 9.3

	Recommendation		Additional Information/
			Explanation
1.	Company discloses nature of non- audit services performed by external auditor	Compliant	To avoid problems, the company does not ask the approved external auditor for
			any additional services.
2.	Audit committee stays alert for conflict of interest situations	Compliant	To avoid problems, the company does not ask the approved external auditor for any additional services.

# Recommendation 10.1

Recommendation		Additional Information/ Explanation
Board has a clear and focused policy on disclosure on non-financial information	Non Compliant	There is no policy on disclosure of non-financial information. Pertinent data is evaluated by the board on a case to case basis.
Company adopts a globally recognized framework for reporting sustainability and non-financial issues	Non Compliant	There is no policy on disclosure of non-financial information. Pertinent data is evaluated by the board on a case to case basis.

# Recommendation 11.1

Recommendation		Additional Information/
		Explanation
1. Company should have a website	Compliant	All information for the public
	_	is available on the website
		www.perlainsurance.com

## Recommendation 12.1

Recommendation		Additional Information/
		Explanation
1. Company has an adequate and	Compliant	Internal Auditor checks on all
effective internal control system		operational and finance related
		functions. We are reviewing
		to increase responsibilities of
		the auditor
2. Company has an adequate and	Compliant	Company management ensures
effective ERM framework		that there is not too much
		concentration of risk.
		Reinsurance an diversification
		are used.

## Recommendation 12.2

Recommendation		Additional Information/
		Explanation
Company has internal audit that provides independent and objective assure and consulting services to add value and improve operations	Compliant	Internal Audit exists in house

# Recommendation 12.3

	Recommendation		Additional Information/
			Explanation
1.	Company has a qualified Chief	Compliant	Information on CAE
	Audit Executive		
2.	CAE oversees and is responsible for	Compliant	Responsibilities of CAE
	internal audit activity		
3.	In case of a full outsourced internet	Non Compliant	Audit done in house
	audit		

# Recommendation 12.4

Recommendation		Additional Information/
		Explanation
Company has a separate risk management function	Non Compliant	Company is working to define what responsibilities such a person would have that would differentiate from current risk management

#### Recommendation 12.5

Recommenda	ation		Additional Information/
			Explanation
1. Company has	a Chief Risk Officer	Non Compliant	Company is presently
			recruiting such a person to
			handle risks especially related
			to underwriting concentration
2. CRO has adec	uate authority, stature	Non Compliant	Still recruiting the person

## Recommendation 13.1

	Recommendation		Additional Information/
			Explanation
1.	Board insures that basic shareholder	Compliant	Manual on Corporate
	rights are disclosed		Governance
2.	Basic shareholder rights are	Compliant	www.perlainsurance.com
	disclosed on website	_	_

# Recommendation 13.2

Recommendation		Additional Information/
		Explanation
1. Board encourages active	Compliant	www.perlainsurance.com
shareholder participation	_	Remuneration is not discussed
		during shareholders meeting

## Recommendation 13.3

	Recommendation		Additional Information/ Explanation
1.	Board encourage active shareholder participation	Compliant	Annual shareholders meeting
2.	Minutes of Annual and Special shareholders meeting are available	Compliant	Annual shareholders meeting

# Recommendation 13.4

	Recommendation		Additional Information/
			Explanation
1.	Board has an alternative dispute	Non Compliant	The issue has not come up to
	mechanism		the board
2.	Alternative dispute mechanism is	Non Compliant	The issue has not been brought
	include in Manual on Corporate		up to the board.
	Governance		

#### Recommendation 14.1

Recommendation		Additional Information/
		Explanation
1. Board identifies company's various	Compliant	GIS, Manual on Corporate
stakeholders		Governance

# Recommendation 14.2

Recommendation		Additional Information/
		Explanation
Board establishes clear policies and	Compliant	Manual on Corporate
programs		Governance

#### Recommendation 14.3

Recommendation		Additional Information/
		Explanation
Board adopts a transparent	Compliant	Ester Berdida – HR Manager
framework and process		Julia Fideles- Corporate
		Secretary
		Shareholders can voice their
		complaints to these 2 assigned
		individuals with contact
		number 8892-9548

## Recommendation 15.1

Recommendation	Additional Information/
	Explanation

<ol> <li>Board establishes policies,</li> </ol>	Non Compliant	All work on this was halted
programs and procedures to		during the pandemic.
encourage employees to participate		

# Recommendation 15.2

Recommendation		Additional Information/
		Explanation
1. Board sets the tone	Compliant	Manual on Corporate
		Governance
2. Board disseminates policy	Compliant	All employees are notified
		when they first join the
		company. This is all repeated
		during annual trainings.

#### Recommendation 15.3

	Recommendation		Additional Information/ Explanation
1.	Board has framework for whistleblowing	Compliant	Manual on Corporate Governance Employees are protected for whistleblowing
2.	Board has framework for whistleblowing that allows employees direct access to board or unit for whistleblowing	Compliant	Ester Berdida- HR Head 8892-9548
3.	Board supervises whistleblowing framerwork	Compliant	If ever anything arises, these are discussed by the board during their meetings.

#### Recommendation 16.1

Recommendation		Additional Information/
		Explanation
<ol> <li>Company recognizes and places</li> </ol>	Compliant	In the past, company was
importance		involved in tree planting,
		disaster relief and other
		environmental areas. All these
		programs were suspended
		since May 2020 or the start of
		the pandemic. Company's
		focus now is to help its own
		workers adjust to changes in
		the business environment.